

Harness AI to accelerate innovation: A 2019 Perspective for Manufacturers

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Recent research paints a conflicting picture of manufacturers' adoption of artificial intelligence. We spoke to António Alegria, Head of OutSystems research lab - outsystems.ai - to see what lessons manufacturers might learn from the realm of software development.

AI: An opportunity unequally shared

“The future is already here – it’s just not very evenly distributed,” William Gibson, Science Fiction Novelist

You don’t need to be a science fiction aficionado or cyberpunk to have heard this saying before. But, if ever there was a topic for which these words act as a fitting introduction, then surely artificial intelligence is the one.

I say that because [research recently published by Deloitte](#) says, “Early adopters of AI are ramping up their investments, launching more initiatives, and getting either moderate or substantial benefits.” Then, on the other hand, the same report admits, “Some organisations struggle to articulate a business case or define success for AI.”

In the race for digital supremacy, manufacturers that fall behind industry peers will quickly become uncompetitive, especially as the Deloitte report singles out the manufacturing sector as capable of getting high returns from lower than average investment in AI.

Meanwhile, [McKinsey says](#) the global manufacturing and supply chain sector could reap a \$1.2 trillion – \$2.0 trillion annual benefit from AI, with over a third of that coming from improvements to predictive maintenance alone.



Can manufacturers learn from software companies?

In my previous conversation with António Alegria ([published here](#)) we explored how low-code development platforms, like [OutSystems](#), can help businesses accelerate innovation by enabling fast digital experiments, without the technical hurdles and delays usually associated with IT projects.

In this conversation, I wanted to delve deeper into artificial intelligence. However, my first question to António was,

Why do manufacturers need to focus on software development at all?

Antonio Alegria: As Forrester Research once said, “Today, every company is in the software business,” and if you think about manufacturing, that rings particularly true.

Increasingly, products have a digital component. Take cars for example. Today, you can’t get a car serviced or repaired without first connecting it up to a diagnostics reader and interrogating the onboard computer. Modern cars typically have multiple software programs that monitor performance or control fuel injection, automatic transmission, braking, and much more.

Production lines also have many digitally-enabled machines, providing factory managers vast amounts of data on how things are running. This can mean the difference between planned preventative maintenance and unplanned outages that badly affect productivity.

Lastly, think of the jet-engine as a service business model, where instead of making capital purchases, customers rent equipment and pay a cost per mile. In that situation, the provider needs to keep track of the engine’s utilisation and performance data, not just for billing, but to ensure that the asset keeps working at optimum performance.

All of these use cases require software. Without software, there would be no data and no way of exploiting it.

The State of Application Development, 2018

According to OutSystems’ research, manufacturing businesses face numerous challenges that slow or delay digital innovation.

If your IoT, digital manufacturing, or other transformation efforts seem to be stuck in lengthening IT queues, you are not alone:

57% of manufacturing businesses have application development backlogs, and only 38% say they’re improving.

Want to find out more about how manufacturers are performing on a wide number of app dev performance measures?

[Click here to download your free copy of a new manufacturing industry report](#)

So, there is potentially vastly more data available to manufacturers. Does that automatically lead us towards needing AI?

Not necessarily; in some cases, standard data analytics could be enough. However, AI takes things a step further, as the software makes an intelligent decision in a specific situation, based on previous training. This brings us back to the need for data, as that training process requires a large, high-quality dataset.



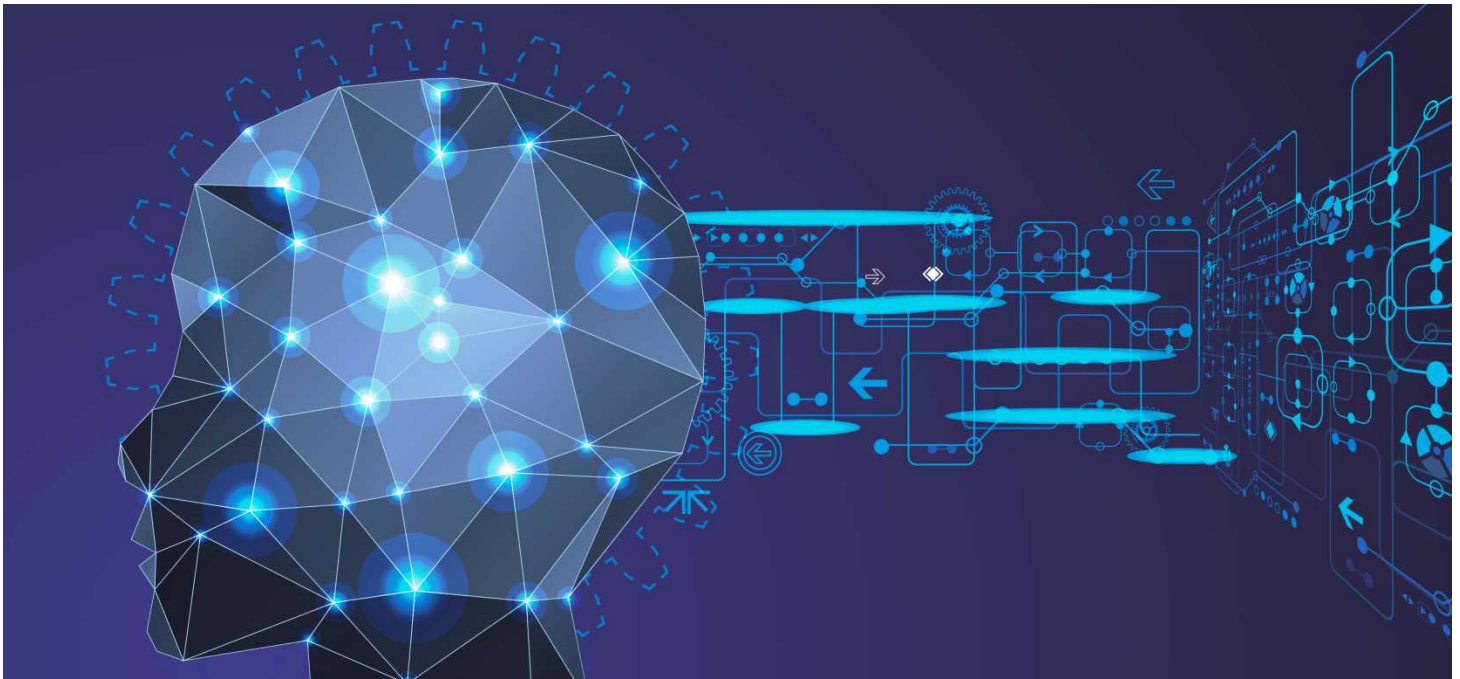
Can you give us an example from the manufacturing world?

A good example is image processing. Take a production line making electronic circuit boards for example. Every circuit board is photographed as it passes down the production line. Images are passed to an AI agent, which has been trained using millions of photographs, to identify any defect on the circuit board. Even microscopic cracks in the solder that are invisible to the human eye can be spotted. We call that training 'deep learning'.

The AI agent identifies faulty circuit boards and sends the necessary instruction to the production line to divert defective items to disposal or inspection.

How does that compare to the world of software development?

Actually, the same process is used commonly in testing and quality assurance. AI agents have been trained to recognise unsafe programming code so that cybersecurity vulnerabilities are flagged for remediation before software goes into production.



Is that the kind of thing OutSystems AI initiative is focused on?

In our view, prevention is better than cure; so, we're doing things differently at OutSystems. Firstly, as OutSystems is a low-code development platform, developers don't hand-write thousands of lines of code. Instead, they use a faster and simpler visual modeling approach. The visual models are translated automatically into highly optimised and secure code.

That way security is handled automatically during the development phase, rather than being something left to test later on.

What we're doing with AI is helping developers build these visual models more quickly. We used the same deep learning approach to anonymously analyse over 12 million applications built using the OutSystems visual model approach.

In this way, we were able to identify common, best-practice model patterns. The result is an AI assistant that acts as a wing-man guiding developers with next best step suggestions as they visually model their application.

We have had great feedback from users. Experienced developers are 25% faster. New developers who are less experienced with OutSystems find the platform even easier and quicker to learn.

When you consider that low-code development already has a four- to 10-fold speed advantage compared to hand-coding, it's all the more impressive that AI is delivering a further speed advantage.

Why should manufacturers consider low-code development if they're investigating opportunities for AI in their business?

From my point of view there are three main reasons: **faster development**, **easier development**, and **access to a wide range of AI connectors**. Here's why these things are important.

Faster development: At first glance, the benefit of faster development is obvious – faster time to market, earlier benefits, better return on investment, and a competitive advantage.